

**Board of Trustees' Meeting  
American Simmental Association  
September 14-16, 2007  
Bozeman, Montana**

Meeting called to order at 8:00 a.m. Friday, September 14, 2007.

Roll Call: Harry Moser, Michael Stoltey, Jim Skillestad, Curtis Russell, Gregg Bailey, Aaron Owen, Mike Wells, Bob Volk, Tommy Brown, Bobby Willis, Van Neidig, John Harker, Mike Mallett, Jay Rinderknecht, Beth Mercer

Absent: Michael Dikeman, Ron Moulton

Staff: Jerry Lipsey, Steve McGuire, Linda Kesler, Marty Ropp, Dave Kirschten, Wade Shafer, Paulette Cochenour, Marilyn Roth, Wes Tiemann

Legal Counsel:

Gene Summerlin (available by phone)

1. Instructions and Approval of Agenda. Moser reviewed the Board Meeting Agenda.
2. Approval of the Minutes. Moved Stoltey, seconded Skillestad to approve the Board minutes of April 19-21, 2007. Motion carried.
3. ASA Financial Report. Bailey reviewed the FY2007 financial report and budget.
4. ASA Publication Inc. Financial Report. Stoltey reviewed the FY2007 ASA Publication Inc. financial report. Stoltey reported the preliminary 2007 figures show *the Register* sales down 5.27%, *SimTalk* sales up 18.28% and *American Simbrah* sales up 51.05%. Total income was down \$25,816 and total expenses were down \$20,916 giving up a preliminary net profit of \$77,305.
5. Staff Presentation. Lipsey presented an overview of recent ASA accomplishments, then teamed with Tom Brink and Gene Rouse (per telephone) on the future of the feeder cattle industry. Ropp further explained grid development and the proposed implementation of the Guge/Swift Grid.

Board recessed for Committee Meetings.

Board of Trustees' meeting reconvened.

Committee Reports with Resolutions. Discussion only, voting to take place Saturday, September 15.

6. Breed Improvement Committee. Tommy Brown presented the Breed Improvement Committee resolutions.

a) The Breed Improvement Committee recommends that ASA use the Performance Advocate Logo with the carcass and bull on balance beam.

Point of Discussion:

- Use for promotion of total performance testing. This logo should be more readable when decreased in size for ad work.

b) The Breed Improvement Committee recommends that breeders enrolled in THE will have the option to choose electronic storage of registration certificates at ASA at time of annual enrollment. Cost of TR and SR will remain the same as at present time. At any time these breeders request a paper copy of registration certificates, they will be charged \$2.00 per certificate.

Point of Discussion:

- Save ASA dollars due to not printing and mailing certificates unless requested.

7. Activities and Events Committee. Stoltey presented Activities and Events Committee resolutions.

a) Activities and Events recommends to direct staff to plan an educational meeting in 2008.

Points of Discussion:

- purpose is to promote SimChoice Program, carcass merit program, feed efficiency, 70:70:0 Grid.
- Great opportunity since no Annual Meeting in calendar year 2008.
- Committee suggests University of Illinois facility
- Suggested to coincide with Spring or Fall Board Meeting.

8. Policies and Procedures Committee. Stoltey presented Policies and Procedures resolutions.

a) Under Breeding Guarantees and Definitions of ASA's suggested Sale Terms & Conditions, Policies and Procedures Committee suggests ASA would reword #7. as: an open female (heifer or cow) is a non pregnant animal.

Point of Discussion:

- eliminate current #8 in entirety. #7 wording changed to above and #9 would be moved to #8.

b) Policies and Procedures recommends that ASA implement a grievance procedure that states: All protests must be in writing and accompanied by a \$500 deposit, which will be forfeited if protest is not sustained. The first sentence of ASA By Law Section 2 F. is to include "per Board policy".

c) Policies and Procedures recommends to modify our voting procedure for Board Trustee to be the same method we use for a by-law change. (Full sheet and a return envelope that would be sealed) The line for write-in candidate will be only a line.

Points of Discussion:

- allows for privacy in voting procedures
- eliminates possibility of write-ins being discarded

9. Simbrah Committee. Mercer presented the Simbrah Committee report.

9. PTP Committee. Harker presented the PTP Committee report.

10. Grounds and Building Committee. Willis gave Grounds and Building report.

11. Finance Committee. Bailey presented ASA Finance resolution.

a) Finance Committee recommends that mileage reimbursement for ASA be the current IRS rate less \$.05.

- Point of Discussion: to be reviewed quarterly.

Meeting recessed.

Meeting reconvened Saturday, September 15, 2007, at 8:15 a.m.

Roll Call: Moser, Stoltey, Skillestad, Russell, Bailey, Owen, Wells, Volk, Brown, Willis, Neidig, Harker, Mallett, Rinderknecht, Mercer

Absent: Dikeman, Moulton

Staff: Lipsey, McGuire, Kesler, Kirschten, Ropp, Shafer, Cochenour, Roth, Tiemann

14. Activities and Events.

a) Moved Stoltey, seconded Owen to direct staff to plan an educational meeting in 2008. Motion carried.

15. Breed Improvement.

a) Moved Brown, seconded Rinderknecht that ASA use the "Performance Advocate Logo" with the carcass and bull on the balance beam. Motion failed.

b) Moved Brown, seconded Russell that breeders enrolled in THE will have the option to choose electronic storage of registration certificates at ASA at time of annual enrollment. Cost of TR and SR will remain the same as at present time. At any time these breeders request a paper copy of registration certificates they will be charged \$2.00 per certificate.

Moved Mallett, seconded Volk to table motion. Motion to table failed. Motion on the floor failed.

c) Moved Russell, seconded Brown to direct staff to send list of cows enrolled in THE, but have no data or reproductive code prior to next enrollment, provided to breeder. If calf data or reproductive code is not sent in by a given date then cow is dropped from enrollment. To be reinstated in enrollment, breeder will have to pay \$35.00. Motion carried.

16. Growth and Development. Kesler presented Growth and Development report.

17. Finance Committee Resolution.

a) Moved Bailey, seconded Owen that mileage reimbursed for ASA be the current IRS rate less \$.05, effective immediately. Motion carried.

18. Policies & Procedures.

a) Moved Stoltey, seconded Bailey that under Breeding Guarantees and Definitions of our suggested Sale Terms and Conditions, make #7 understood that an open female (heifer or cow) is a non pregnant animal. Motion carried.

b) Moved Stoltey, seconded Wells that ASA By Law Section 2 F., concerning grievances against members, shall be changed to include “per Board policy”. Motion carried.

c) Moved Stoltey, seconded Owen to modify our voting procedure for Board Trustee to be the same method we use for a by-law change. (Full sheet and a return envelope that would be sealed) The line for write-in candidate will be only a line. Motion carried.

19. WSF Golden Book Award.

Board went into Executive Session to nominate Golden Book Award recipients.

Board came out of Executive Session.

20. Official Call of the Meeting. Moved Mallett, seconded Wells to approve the Official Call of the Annual Meeting. Motion carried.

Moved Stoltey, seconded Rinderknecht to adjourn. Motion carried.